



**Janik/Hughes Industrial Team**

**Industrial Services**



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The Janik/Hughes Team makes each real estate transaction as easy for our clients as possible. We understand that ethics, integrity, fiduciary responsibilities and confidentiality are of the highest importance to you, and that you expect the best service. When you work with our team that is exactly what you get.

With a focus on industrial properties throughout Southern Nevada, the Janik/Hughes Team provides expertise through superior market knowledge and experience and is committed to exceeding client expectations. We take responsibility for our work and we always stand behind it. Our primary mission is to assist clients in the leasing, procurement and divestiture of industrial real estate and land. We consistently achieve solid results through hard work, enthusiasm and the utmost attention and focus on our client's objectives and needs.

In addition to our expert knowledge, the Janik/Hughes Team is part of the most comprehensive and dynamic network of industrial professionals across the world. This network allows us to leverage the collective knowledge and experience of different markets as well as take advantage of the CB Richard Ellis platform. This collaboration grants our clients access to the worlds most powerful commercial real estate knowledge base. Our services also include:

- Landlord/Owner Representation
- Tenant Representation
- User/Buyer Representation
- Development Services
- Property Marketing
- Valuation Studies
- Sale/Leaseback Transactions
- Lease Versus Own Analysis
- Site Selection and Analysis
- 1031 Exchange Transactions
- Comprehensive Property Availability Surveys
- Strategies for Financing Solutions
- Global Logistics Research, Planning and Acquisitions

**Tenants/Users Represented:**

- Albertsons
- Amerilink (Radio Shack)
- Bank One/First Card Services
- Boyd Gaming Corporation
- Blockbuster
- California Plasticard
- Calpers
- CDW
- Clark County
- CTI
- Graebel Nevada Movers
- Graybar Electric
- Hughes-Calihan
- Kelly Paper
- Long View Fibre Company
- Mirage Resorts
- Mothers Cookies
- Nevada Power Company
- Pacific Gulf Properties
- Pan-Oston
- PDS Gaming Corporation
- Pennzoil-Quaker State Company
- PODS
- Purcell Tires
- Reef Capital
- Sanitors
- Sara Lee Corporation
- Sofa Express
- Universal Brass
- U.S. Mobile Wireless
- USA Baby
- USF Bestway
- Verizon
- Viking Freight / Fed Ex
- Viper Trade Show Transportation
- Waste Management Corporation

**Landlords/Owners Represented:**

- DP Partners
- Glenborough Realty Trust
- Griffin Realty and Development
- Harsch
- Jackson Shaw Company
- Juliet Companies
- Matt Construction
- Panattoni Development
- Westland Enterprises

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[www.cbre.com/janikhughes](http://www.cbre.com/janikhughes)

